Radically Simplify Telehealth IoT Data Collection

Gilles Lunzenfichter, Co-founder and CEO

www.medisante-group.com

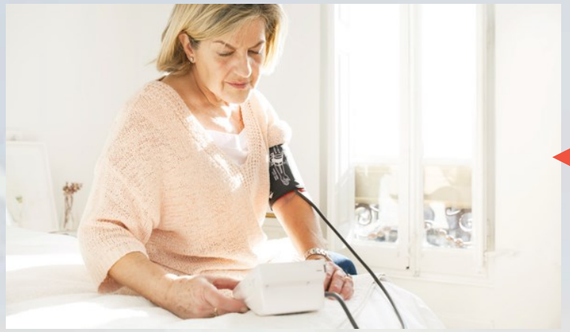
M+edisanté

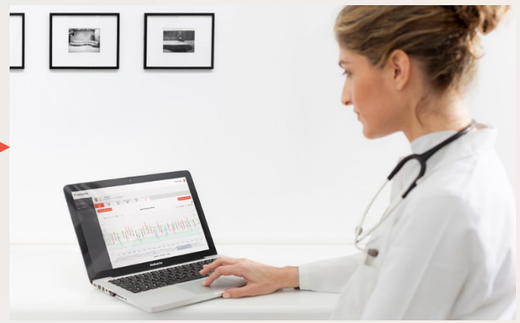
Enabling the Hospital@Home with Global Cellular IoT

IoT Data Collection by Health IT Systems Failed in the Pandemic

Tele/Video Consultation

Remote Patient Monitoring

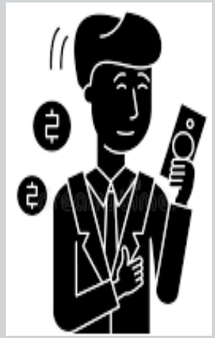




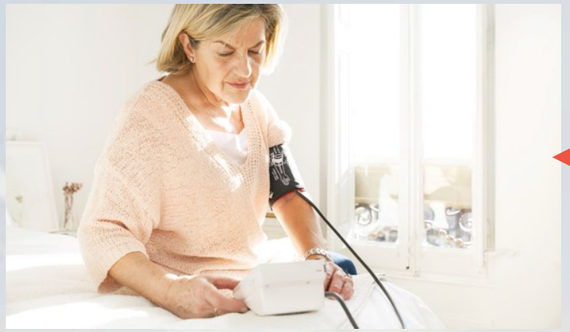
Elderly chronic patients at home who were most at risk could not be tele-monitored

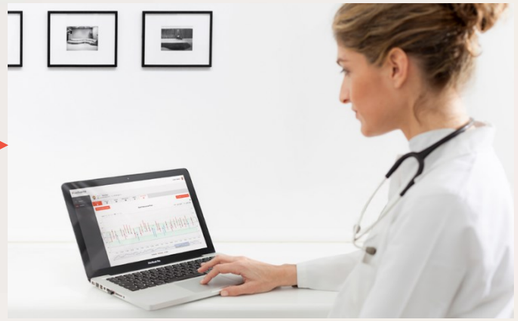
How to Enable Seamless and Secure Telehealth IoT Data Collection?

One size does NOT fit all



Self-monitoring Vs. Remote monitoring





Home medtech software silos relying on consumer smartphones stood in the way

Consumer Smartphone

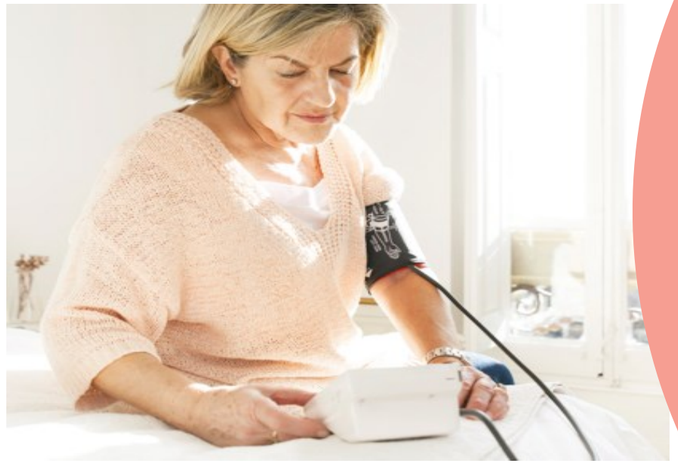
One vendor-agnostic device cloud should connect and manage devices out-of-the box

Consumer Smartphone

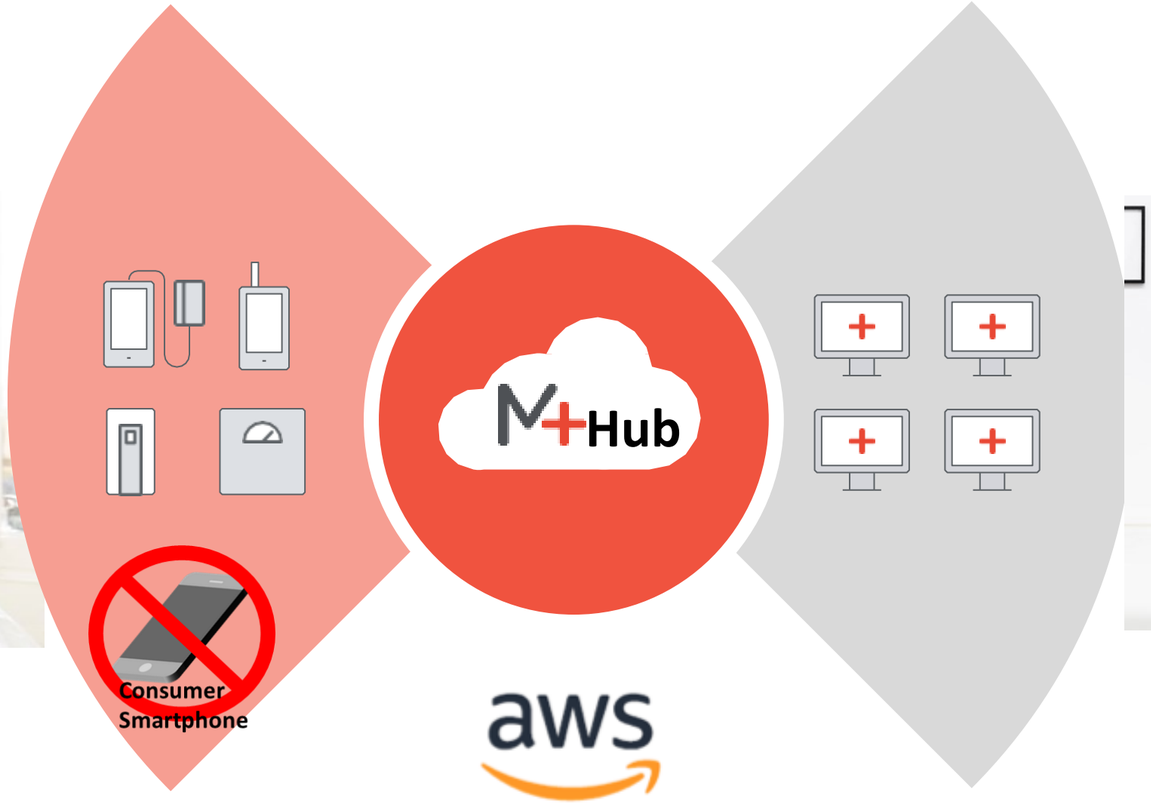
Watch the M+ Hub video trailer in the embedded link

One Multi-Vendor Telehealth-Device-Cloud with no Patient PII (*)

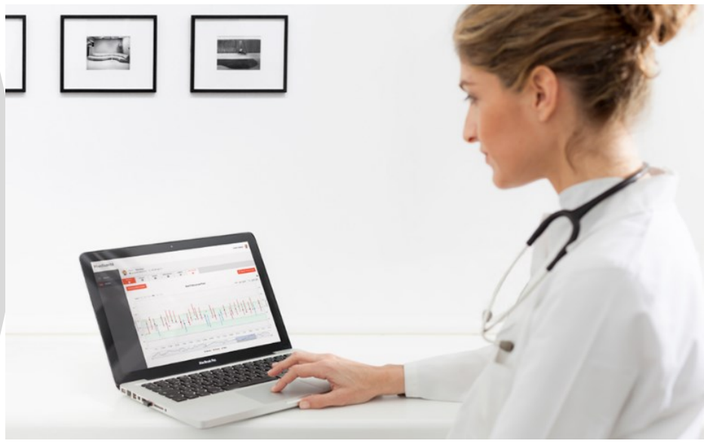
iot powered by Medisanté



vodafone business



aws



Connecting devices out-of-the-box to M+ Hub across country and vendor silos	Managing devices out-of-the-box in M+ Hub across country and vendor silos	Integrating effortlessly M+ Hub into any health IT system, where devices are assigned to patients

Global cellular IoT and cloud technologies with **no patient personally identifiable information (PII*)** — **Local** compliant health IT systems with sensitive **PII**

Check out the endorsement videos and the Gartner Magic Quadrant in the embedded links

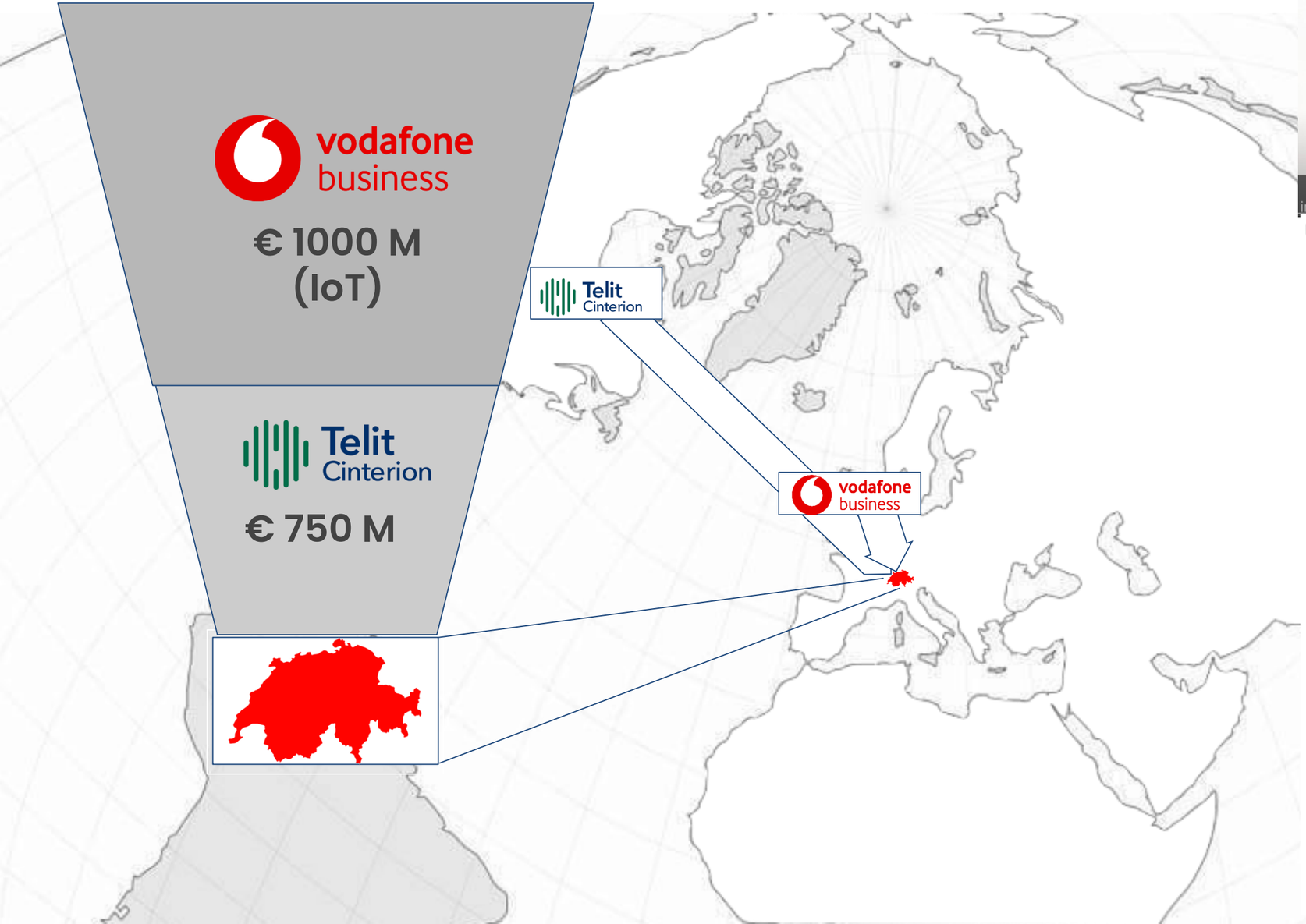
Leveraging Global Cellular IoT Technology Leaders

vodafone business

€ 1000 M (IoT)

Telit Cinterion

€ 750 M



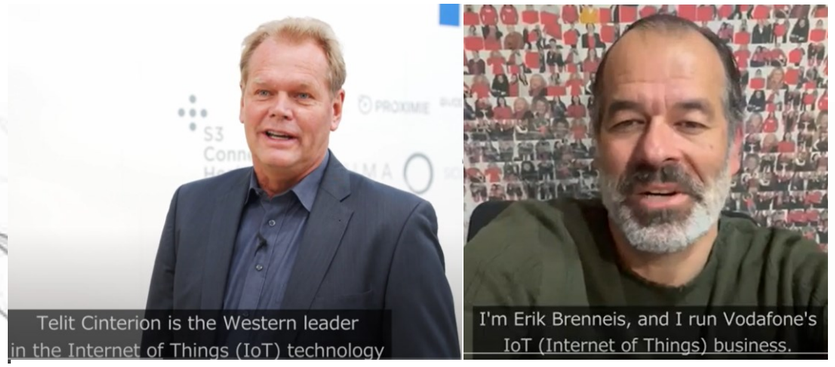
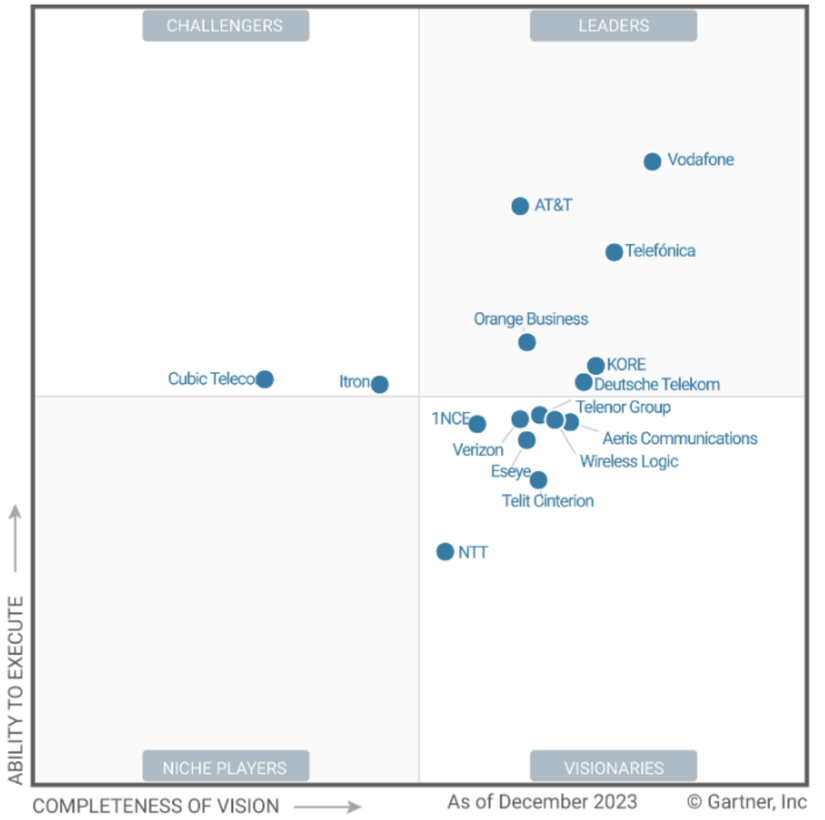


Figure 1: Magic Quadrant for Managed IoT Connectivity Services, Worldwide



Connecting and Managing Devices in 3 Different Ways

Cellular IoT medical devices with direct2cloud connectivity	Cellular IoT gateways with no user interface and auto-pairing BLE medical devices	Cellular IoT locked down smartphone with MDM and auto-pairing BLE medical devices

iot powered by Medisanté

Check out the press release and the partnership video with Beurer in the embedded links

Leveraging Medtech Suppliers for Inventory & Logistics

beurer

€ 400 M

FORA

€ 200 M

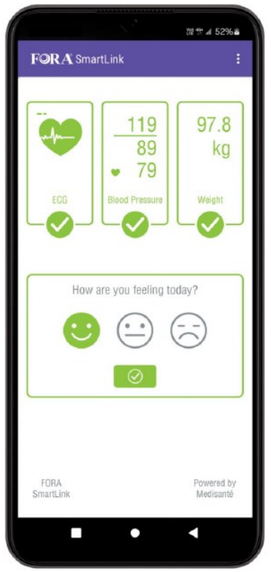
TRANSTEK

€ 150 M

TRANSTEK

FORA

beurer



Check out our telehealth devices and gateways: https://www.medisante-group.com/iot-devices

Being a One-Stop-Shop of Devices for Health IT Systems

Learn more about our references and the win of our Italian partner GPI in the embedded links

12,000 + Kits Deployed as a Warmup for 100,000

Uniklinikum Würzburg

INSELSPITAL
UNIVERSITÄTSSPITAL BERN
HÔPITAL UNIVERSITAIRE DE BERNE

All countries in Europe are either introducing RPM reimbursement or launching public tenders

Hôpitaux Universitaires de Marseille

CENTRE HOSPITALIER
Intercommunal des Alpes du Sud
Gap - Sisteron

George Medicines

NEW TELEMEDICINE TENDER. GPI AMONG THE WINNERS.
TECHNOLOGY FOR MORE ACCESSIBLE HEALTHCARE

Trento, 05 September 2024

The Temporary Grouping of Companies ("RTI"), of which Gpi is the agent, has been named as one of the winners of the two lots of the tender launched by Aria S.p.A - The Regional Agency for Innovation and Procurement of Lombardy (Italy) -, concerning the Framework Agreement for the award of the Regional Telemedicine Infrastructure service. The aim is to equip all Italian regions with a Telemedicine system that strengthens the technological infrastructure and tools for data collection, processing, and analysis through the enhancement of the Electronic Health Record ("FSE").

The total amount of the two lots amounts to € 279 million, the RTI of which Gpi is the agent will benefit from between € 26.5 million and € 53.1 million and Gpi's share is equal to 60%. The contract will run for 48 months.

Televisit, Teleassistance, Teleconsultation and Telemonitoring services will be activated. This means, for example: healthcare can be received at a distance; remote sensing and transmission of vital and clinical parameters via biomedical sensors; and improved home care. It will also enable health workers to adopt new processes to collaborate better with improved organisation.

Learn more about our awards, strategic alliances and innovation projects in the embedded links

Momentum Amidst a Shift Towards Virtual Care

FROST & SULLIVAN

Enabling Technology Leadership Award

Remote Patient Monitoring

GLOBAL

IOT ANALYTICS

MARKET INSIGHTS FOR THE INTERNET OF THINGS

Top 2 Hottest IoT Platforms

in Healthcare

Platinum Award

JUNIPER RESEARCH

Most Innovative Telemedicine Solution

Digital Health Innovation Awards 2023

vodafone business

Telit Cinterion

aws

salesforce

PROEMPOWER

GATEKEEPER

INCAREHEART

CYMEDSEC

An International Team for Profitable Growth

Non-Executive Directors

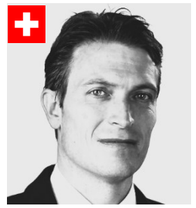
Robert Madelin
Investor and NXD

Ludovic Collin
Investor and NXD

Management Team

Gilles Lunzenfichter
CEO & Chairman

Imad Ahmed
CTO



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Dir. Ops & Finance

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BD France

Uwe Weimer
BD DACH

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Regina Roos
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Investor

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Startup
Advisor

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Investor

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