Connected telehealth made seamless, secure and scalable



iot powered by M+edisanté | vodafone IoT

Reinventing Remote Care for a Changing Europe

Healthcare systems across Europe **are under intense pressure**: chronic diseases are rising, populations are ageing, and hospitals are reaching their limits.

Remote Patient Monitoring (RPM) is essential – but only works if device readings are collected securely, reliably, and without depending on patients' smartphones, apps, or complex setup. Medisanté needed a way to:

- **Standardise device connectivity** across multiple home medtech vendors,
- Operate its IoT cloud infrastructure **without exposure of patient PII.**
- **Scale RPM programmes** across borders effortlessly,
- **Ensure near real-time transmission** of critical readings.

A truly **plug-and-play healthcare revolution** required a new kind of IoT foundation.

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Secure, Seamless, Global: The Backbone of Modern Connected Care

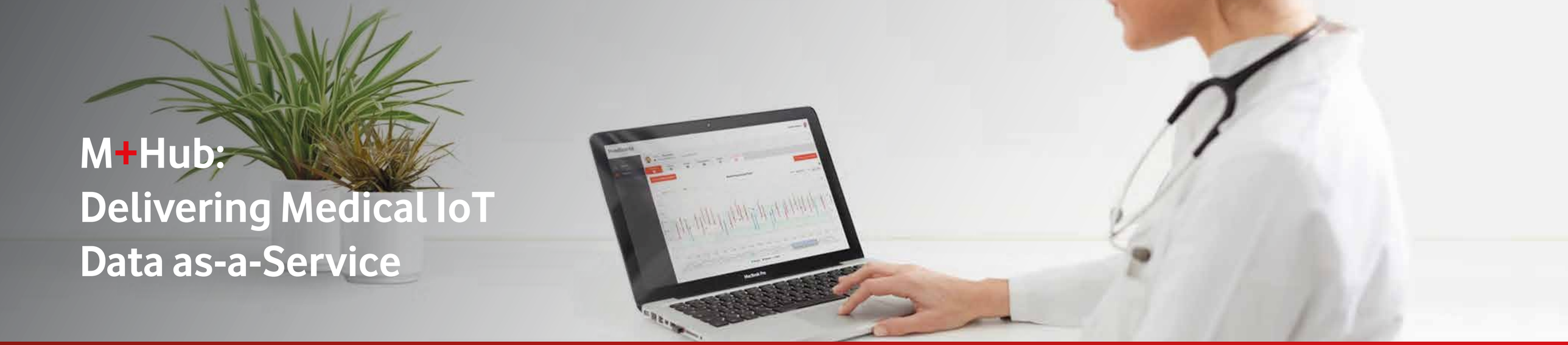
In healthcare, **connectivity** isn't just a technical requirement – **it's a clinical necessity**. Medical devices must connect instantly, work everywhere, transmit encrypted data, and operate with absolute reliability.

Vodafone IoT delivers the connectivity Medisanté needs to **ensure a seamless device interoperability with health IT systems:**

- **Global SIM** ensuring seamless coverage across **760+ networks**.
- **24/7 secure data transmission**, fully encrypted.
- **Connectivity** that works in **homes, remote areas, and cross-border**.
- **No patient** smartphones, apps, Wi-Fi, or **configuration required**.

While Vodafone IoT and Medisanté enable seamless device interoperability with health IT systems, healthcare teams can focus solely on delivering care.

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M+Hub: Delivering Medical IoT Data as-a-Service

Medisanté radically simplifies telehealth IoT data collection and redefines fleet management in remote patient monitoring. **M+Hub** is the first multi-vendor IoT platform that connects and manages home medtech devices out of the box – directly or via gateways – without relying on patients' smartphones. In partnership with **Vodafone IoT**, it makes no compromise on privacy, security, or inclusion. **Together, they enable**:

Seamless device integration for health IT engineers

Health IT engineers integrate M+Hub once, in three clicks, with their GDPR-compliant RPM platform. All devices transmit encrypted readings in near real time at measurement.

Seamless device experience for care teams and patients

Care teams assign pre-configured medical devices directly within their health IT system.
Patients simply take measurements instead of configuring or pairing devices.

Seamless device management for biomedical engineers

Biomedical engineers manage a multi-vendor device fleet through a single pane of glass, without exposing any patient personally identifiable information (PII).

Seamless ordering and logistics for admin teams

A network of MDR-ready device vendors "powered by Medisanté" handles logistics across Europe, with Medisanté acting as the device aggregator.

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Healthcare Teams Empowered.
Patients Protected.
Care Transformed.

The collaboration between **Medisanté and Vodafone IoT** is making **connected healthcare simpler, safer, and more accessible across Europe.** By combining a medical IoT platform built for clinical workflows with secure, reliable global connectivity, they are enabling providers to deliver high-quality remote care at scale. Clear benefits are already emerging:

50+ RPM platforms integrated, supporting providers across Europe

13,000+ medical devices connected and managed out-of-the-box

2M+ encrypted device readings transmitted securely

“From day one, Medisanté has trusted Vodafone IoT to maximize cellular coverage across Europe for seamless IoT data collection in remote patient monitoring.”

– Gilles Lunzenfichter,
CEO Medisanté Group AG

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Ready to take the next step?

Discover how **Vodafone IoT** enables secure and scalable healthcare innovation across Europe.

Learn more:

iot.vodafone.com

